

ECHO DOLLAR\$ & \$EN\$E Report 2011



65 S. High St., Janesville, WI 53548

www.echojanesville.org

3,186 HHs / ~ 12,000 people in 2011 (u)		# Total Service Units	Cost	Funding > ECHO (all svcs.) & Grants (Rent & Lodging only)	In-Kind	Total Asst.
FOOD SERVICES		Total Food Services Meals > 3,946,823	\$ 86,946	Total Food Services	\$ 3,128,139	\$ 3,215,085
Groceries (client food orders)	27,140 people/8,808 families		\$ 86,946	Grocery Budget & see In-kind >>	\$ 949,900	\$ 1,036,846
Bread & Food > School Brkfst Clubs, Pantries, Group Homes, etc.	1,377,052 lbs. of food		\$ -	In-kind only >>	\$ 1,377,052	\$ 1,377,052
ECHO Food for Schools & Youth Groups	21,013 meals & snacks		\$ -	In-kind only >>	\$ 105,065	\$ 105,065
ECHO Mobile Market (No Mobil Market in July, Nov., Dec.)	143,232 lbs. Food—8,500 people/2,634 fam.		\$ -	In-kind only >>	\$ 143,232	\$ 143,232
Baby Food & Formula / Adult Ensure, etc.	1,161 babies (941)/elderly (220)		\$ -	In-kind only >>	\$ 34,830	\$ 34,830
Senior Stock Boxes (ECHO & Hunger Task Force, Milw.)	251 people 60+		\$ -	In-kind only >>	\$ 7,530	\$ 7,530
Community Meals (last Saturday each month)	1,878 meals (1x/mo)		\$ -	In-kind only >>	\$ 18,780	\$ 18,780
Grocery Store Certificates (\$20-\$25 each)	75 families		\$ -	see Grocery Budget ↑ & In-kind >>	\$ 750	\$ 750
Commodities	8,782 families/27,098 people		\$ -	In-kind only >>	\$ 439,100	\$ 439,100
Thanksgiving Baskets	1,945 people/721 families		\$ -	see Grocery Budget ↑ & In-kind >>	\$ 38,900	\$ 38,900
Christmas Day Dinner	650 people		\$ -	see Grocery Budget ↑ & In-kind >>	\$ 13,000	\$ 13,000
Farmers Market Certificates	2,476 people/860 families		\$ -	Grocery Budget	\$ 22,284	\$ 22,284
CLOTHING & HOUSEHOLD SERVICES			\$ -	Total Clothing & Household Services	\$ 922,735	\$ 922,735
Household Goods, Clothing—ECHO office	3,177 people/2,231 families		\$ -	In-kind only >>	\$ 95,310	\$ 95,310
Diapers & Baby Wipes/ Depends > adults	1,809 babies (1,577) / adults (232)		\$ -	see Grocery Budget ↑ & In-kind >>	\$ 54,270	\$ 54,270
Personal & HH Supplies (Laundry, Cleaning, Personal Care)	38,489 people		\$ -	see Grocery Budget ↑ & In-kind >>	\$ 769,780	\$ 769,780
Furniture, Appliances, etc. (Donor/Client matching)	45 families		\$ -	In-kind only >>	\$ 3,375	\$ 3,375
Homeless Kits (Hygiene & Personal Supplies)	149 boxes		\$ -	In-kind only >>	\$ 4,470	\$ 4,470
Perfectly Plus & Kids Certif. (5 Clothing items/certif.)	57 adults (20) / children (37)		\$ -	In-kind only >>	\$ 2,280	\$ 2,280
HOUSING SERVICES			\$ 269,020	Total Housing Services	\$ -	\$ 269,020
Lodging in Motels—Shelter Nights	5,049 shelter nts.		\$ 47,290	ECHO \$35,286; SSSG \$12,004	\$ -	\$ 47,290
Rent & Mortgage & Utility Assistance	437 months rent/367 HHs		\$ 221,730	ECHO \$89,848; Grants \$131,882	\$ -	\$ 221,730
TRANSPORTATION SERVICES			\$ 20,607	Total Transportation Services	\$ 2,475	\$ 23,082
Gasoline certificates—\$20 each	632 families		\$ 13,782	ECHO Funds	\$ -	\$ 13,782
Bus Tokens, etc. (incl. 7 Passes)	357 families		\$ 6,825	ECHO Funds	\$ -	\$ 6,825
Vehicles - Bicycles/Cars	33 bicycles/∅ cars		\$ -	In-kind only >>	\$ 2,475	\$ 2,475
OTHER SERVICES			\$ 223,063	Total Other Services	\$ 73,925	\$ 296,988
Counseling, Case Mgmt, etc (paid hours only)	12,577 hours of client assistance		\$ 212,123	ECHO Funds; see also vol. hrs. under Note Section ↓	\$ -	\$ 212,123
UW-Ext. Cooking/Nutrition Demos & Classes at ECHO	645 people		\$ -	UW-Ext. staff—see vol. hrs. & In-kind Groceries >>	\$ 3,225	\$ 3,225
Toys/Birthday Presents & Cake Mixes—Office	309 children		\$ -	In-kind only >>	\$ 12,360	\$ 12,360
Miscellaneous Services	397 people		\$ 10,940	Special Needs (SS/Xmas amts listed ↓) & In-Kind >	\$ 7,940	\$ 18,880
Information & Referral	16,800 people (conservative estimate)		\$ -	Portion of Payroll in Client Asst. ↑ & In-kind >>	\$ 50,400	\$ 50,400
Humane Society Certificates for Pet Food	1,240 pet food vouchers		\$ -	In-kind only >>	\$ 12,400	\$ 12,400
SEASONAL SERVICES (see also Food Services)			\$ 27,884	Total Seasonal Service	\$ 158,800	\$ 240,414
School Supplies (does not include supplies given to JPS)	1,430 children/629 families		\$ 18,874	Part of Special Needs on Financial Rpt. & see In-kind >>	\$ 71,500	\$ 90,374
Easter Baskets	745 children		\$ -	In-kind only >>	\$ 22,350	\$ 22,350
Christmas Trees & Decorations	95 families		\$ -	In-kind only >>	\$ 4,750	\$ 4,750
Christmas Toy Program	632 children/264 families		\$ 9,010	Part of Special Needs on Financial Rpt. & see In-kind >>	\$ 22,120	\$ 31,130
Christmas Adopt-a-Family	476 people/131 fam.		\$ -	In-kind only >>	\$ 38,080	\$ 38,080
TOTAL SERVICES TO CLIENTS		1,671,235 varied svcs.	\$ 53,730	< Program Support Payroll	\$ -	\$ 53,730
Program Services as shown in ECHO Service Report			\$ 681,250	Cash for Total Prog. Svcs.	\$ 4,286,074	\$ 5,021,054
Volunteer Hours (incl. staff's unpaid hrs) & Mileage: 24,000 hrs. @ min. wage \$7.25/hr (\$174,000) + 12,000 miles @ .55/mi. for Client Svcs. (\$6,600) = \$180,600			\$ 180,600		\$ 180,600	\$ 180,600
Total on Direct Assistance to Clients (Cash & In-Kind)			Cost >> \$ 681,250	In-Kind & Grand Total Direct Asst. >>	\$ 4,466,674	\$ 5,201,654
Total Funds for Program Svcs. > \$681,250 & Program Support \$107,724			\$ 788,974	<< Cost for Program Services & Program Support		

This report incorporates the expenditures from Program Accounting of ECHO financial report, plus value of donated goods, which cost money to administer. Prog. Support Cost (Mgmt/General/Fundraising) = \$99,423 (\$53,730 Payroll + \$45,693 Other Operating). Direct Client Asst. Cost (\$681,250) + In-Kind (\$4,466,674) = \$5,201,654. Ratio of Prog. Support/Admin. (\$107,724) ÷ Prog. Services/Direct Asst. (\$5,200,874) = 2% Prog. Support/Admin. vs. 98% Prog. Services/Direct Asst.